



Name: Nehal Ibrahim Moustafa

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Date of birth: February 1, 1992

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PROFILE:

capable with the ability, drive and determination needed to succeed in winning business and creating opportunity. Extensive knowledge of collecting information, An excellent communicator who can relate well with people at all levels and has the flexibility of working well as part of a team or individually. Now looking for a new and challenging position.

EDUCATION:

- Academic degree : **Bachelor of English commerce**
- Faculty: English commerce
- Department: Business administration
- University: Mansoura
- Graduation year : 2012
- Degree : Good

Continuing studies:

- Academic degree : Certificate of marketing.
- Faculty: School of counting studies.
- University: American university in Cairo (AUC).
- year : Jan 2015 till now.

FURTHER STUDIES:

- ICDL.
- TOFEL.
- Communication skills.
- SEO (search engine optimization) Basics

PROFESSIONAL MEMBERSHIPS:

- Member at ENCATUS Mansoura University.
- Member at AISEC Mansoura.

EMPLOYMENT EXPERIENCE:

-Sales manager at CUBII for smart industrial solutions.

December 2014 till May 2015.

Duties:

- Responsible for achieving company target.
- monitor the achievement of sales objectives by the sales team.
- plan and direct sales team training.
- assist with the development of sales presentations and proposals.
- conduct market research and competitor and customer analysis.

-Marketing & sales specialist at AKL for auto feeding industries.

April 2014 till November 2014.

Duties:

- Market Analysis.
- Organize Exhibitions.
- provide results of sales.
- follow up with clients to measure their satisfaction.
- Negotiating with potential buyers.

- Property Consultant at Assets for Development.

December 2012 till March 2014.

Duties:

- Meeting and greeting clients visiting the offices.
- Telephone sales.
- Projecting a professional image of the agency to the public.

- Trainee at National Societe General Bank (NSGB).

Summer 2011.

Duties:

- customer service.
- Marketing by phone.

INTERESTS:

Making new friends, reading, travelling.